



PROCUREMENT AWARD

To: Mayor Strathee and Members of Council

From: Grant Brouwer, Director of Building and Development

Date of Meeting: 25 April 2017

Subject: **DEV 13-2017 Farm Land Lease Given Road**

PROJECT DETAILS

The Town owns 18.5 acres of farm land on Given Road that is being held for future industrial development. In 2016 the Town went to sole source farm land lease due to circumstances beyond our control. In 2017, we went to tender for this farm land lease. The Town included an additional 8 acres in the tender that is owned by Solis Foods with the hopes to get better pricing for both parcels.

In 2016, the Town received \$300 per acre. The tendered price for 2017 is approximately \$172.45 per acre for the Town's 18.5 acreage. The length of the contract is for a three year term, ending December 31, 2019.

RECOMMENDATION

THAT DEV 13-2017 regarding Farm Land Lease Given Road be received; and,

THAT the procurement for DEV 13-2017 Farm Land Lease Given Road be awarded to W. Charlot Grains Ltd. for the procured price of \$3,605.15 per year for the Town owned lands and \$1,558.95 per year for the lands owned by Solis Foods, inclusive of all taxes; and

THAT By-Law 38-2017 authorizing the Mayor and the Clerk to sign the associated agreement be approved.

PROCUREMENT SUMMARY

A procurement document was administered for the above noted project. The following is a summary of the procurement results, as well as a recommendation for a successful proponent:

TENDER BID SHEET

PROJECT NAME AND NUMBER
CLOSING DATE AND TIME

RFT – DEV – 04 -2011 Farm Land Rental
Thursday, March 23, 2017 2:00 p.m.

BIDDER	DATE AND TIME RECEIVED	TENDER AMOUNT Before Tax	TENDER AMOUNT After Tax
J.J. Sparling Farm	March 23, 2017. 11:30am	\$3,960.00	\$4,474.80
W.Charlot Grain LTD.	March 23, 2017. 11:56am	\$4,570.00	\$5,164.10

Procurement Information

Approved Project Budget:

Tender Closing Date:

Number of Bids Received:

Cost Result – High Bid (Inclusive of HST):

Cost Result – High Bid (Exclusive of HST):

Successful Proponent:

Details and Results

\$N/A

Thursday, March 23, 2017

Two (2)

\$5,164.10

\$4,570.00

W. Charlot Grain LTD.

The procurement document submitted by W. Charlot Grain Ltd.. was found to be complete, contractually acceptable, and ultimately provided the best value for the municipality. As such, staff recommends award of the project to W. Charlot Grain Ltd.

FINANCIAL IMPLICATIONS

Cost Breakdown per annum:

Town of St Marys (18.5ac)

\$3,605.15

Solis Foods (8ac)

\$1,558.95

Total 2017 Lease Revenue

\$5,164.10

OTHERS CONSULTED

Brent Kittmer, CAO/Clerk,


Jim Brown, Treasurer

Steve Vivian, Solis Foods

ATTACHMENTS

1-Site Sketch

Respectfully Submitted,



Grant Brouwer
Director of Building and
Development



Brent Kittmer
CAO/Clerk