

SOLID WASTE MANAGEMENT BUDGET PROJECTIONS - 2017 REVIEW*THE CORPORATION OF THE TOWN OF ST. MARYS - PUBLIC WORKS DEPARTMENT, ENVIRONMENTAL SERVICES***FINANCIAL ASSESSMENT OF SOLID WASTE MANAGEMENT RATES**

LINE NO.	DETAILS	2017	2018	2019	2020	2021	2022
REVENUE							
<u>Operating Revenues</u>							
1	Service Revenue - Tipping Fees	\$ 455,770.75	\$ 464,319.38	\$ 472,872.22	\$ 481,429.37	\$ 489,990.91	\$ 498,556.91
1a	Proposed Rate Adjustment	0%	3.0%	3.0%	3.0%	3.0%	3.0%
1b	Additional Revenue from Rate Adjustment	\$ -	\$ 13,929.58	\$ 14,186.17	\$ 14,442.88	\$ 14,699.73	\$ 14,956.71
1c	Proposed Service Revenue - Tipping Fees	\$ 455,770.75	\$ 478,248.96	\$ 487,058.39	\$ 495,872.25	\$ 504,690.64	\$ 513,513.62
2	Miscellaneous Fees (Waste Diversion)	\$ 8,000.00	\$ 8,000.00	\$ 8,000.00	\$ 8,000.00	\$ 8,000.00	\$ 8,000.00
3	Total Operating Revenue	\$ 463,770.75	\$ 486,248.96	\$ 495,058.39	\$ 503,872.25	\$ 512,690.64	\$ 521,513.62
<u>Non-Operating Revenue</u>							
4	Grants	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
5	Interest Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
6	Other Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
7	Total Non-Operating Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
8	Total Revenues	\$ 463,770.75	\$ 486,248.96	\$ 495,058.39	\$ 503,872.25	\$ 512,690.64	\$ 521,513.62
9	Total O&M Expenses	\$ 320,693.42	\$ 362,623.04	\$ 368,796.71	\$ 439,750.87	\$ 446,173.96	\$ 452,725.50
10	Subtotal: Net Operating Income	\$ 143,077.33	\$ 123,625.92	\$ 126,261.68	\$ 64,121.39	\$ 66,516.68	\$ 68,788.12
<u>Debt Service</u>							
11	Debt Service - Existing	\$ 18,062.42	\$ 18,062.42	\$ 18,062.42	\$ 18,062.43	\$ 18,062.43	\$ 18,062.42
12	Debt Service - New	\$ -	\$ 35,877.00	\$ 35,877.00	\$ 75,534.00	\$ 75,534.00	\$ 75,534.00
13	Total Debt Service	\$ 18,062.42	\$ 53,939.42	\$ 53,939.42	\$ 93,596.43	\$ 93,596.43	\$ 93,596.42
14a	Asset Replacement Costs						
14b	Rate Financed Capital Costs	\$ 25,000.00	\$ 138,600.00	\$ 123,950.00	\$ -	\$ -	\$ -
14c	Total Financed Capital Costs	\$ 25,000.00	\$ 138,600.00	\$ 123,950.00	\$ -	\$ -	\$ -
15	NET INCOME (LOSS) FROM OPERATIONS	\$ 118,077.33	\$ (14,974.08)	\$ 2,311.68	\$ 64,121.39	\$ 66,516.68	\$ 68,788.12
16	PLUS: Opening Cash Balance	\$ (73,000.00)	\$ 45,077.33	\$ 30,103.25	\$ 32,414.92	\$ 96,536.31	\$ 163,052.99
17	Ending Cash Balance (Before Reserves)	\$ 45,077.33	\$ 30,103.25	\$ 32,414.92	\$ 96,536.31	\$ 163,052.99	\$ 231,841.11
RESERVES							
18	Dedicated Landfill Reserve	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
19	ENDING CASH BALANCE AFTER RESERVES	\$ 45,077.33	\$ 30,103.25	\$ 32,414.92	\$ 96,536.31	\$ 163,052.99	\$ 231,841.11
21	CUMULATIVE REVENUE & RESERVE DEFICIENCY (Line 19 divided by line 9)	0.14	0.08	0.09	0.22	0.37	0.51
22	DEBT SERVICE COVERAGE (Line 10 divided by Line 13)	7.92	2.29	2.34	0.69	0.71	0.73