

SOLID WASTE MANAGEMENT BUDGET PROJECTIONS - 2017 REVIEW*THE CORPORATION OF THE TOWN OF ST. MARYS - PUBLIC WORKS DEPARTMENT, ENVIRONMENTAL SERVICES***FINANCIAL ASSESSMENT OF SOLID WASTE MANAGEMENT RATES**

LINE NO.	DETAILS	2017	2018	2019	2020	2021	2022	2023
REVENUE								
<u>Operating Revenues</u>								
1	Service Revenue - Tipping Fees	\$ 455,770.75	\$ 464,319.38	\$ 472,872.22	\$ 481,429.37	\$ 489,990.91	\$ 498,556.91	\$ 508,515.20
1a	Proposed Rate Adjustment	0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%
1b	Additional Revenue from Rate Adjustment	\$ -	\$ 13,929.58	\$ 14,186.17	\$ 14,442.88	\$ 14,699.73	\$ 14,956.71	\$ 15,255.46
1c	Proposed Service Revenue - Tipping Fees	\$ 455,770.75	\$ 478,248.96	\$ 487,058.39	\$ 495,872.25	\$ 504,690.64	\$ 513,513.62	\$ 523,770.65
2	Miscellaneous Fees (Waste Diversion)	\$ 8,000.00	\$ 8,000.00	\$ 8,000.00	\$ 8,000.00	\$ 8,000.00	\$ 8,000.00	\$ 8,001.00
3	Total Operating Revenue	\$ 463,770.75	\$ 486,248.96	\$ 495,058.39	\$ 503,872.25	\$ 512,690.64	\$ 521,513.62	\$ 531,771.65
<u>Non-Operating Revenue</u>								
4	Grants	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
5	Interest Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
6	Other Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
7	Total Non-Operating Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
8	Total Revenues	\$ 463,770.75	\$ 486,248.96	\$ 495,058.39	\$ 503,872.25	\$ 512,690.64	\$ 521,513.62	\$ 531,771.65
9	Total O&M Expenses	\$ 320,993.42	\$ 362,801.00	\$ 368,171.64	\$ 452,400.29	\$ 457,988.51	\$ 463,688.48	\$ 469,502.46
10	Subtotal: Net Operating Income	\$ 142,777.33	\$ 123,447.96	\$ 126,886.75	\$ 51,471.96	\$ 54,702.12	\$ 57,825.13	\$ 62,269.19
<u>Debt Service</u>								
11	Debt Service - Existing	\$ 18,062.42	\$ 18,063.00	\$ 18,062.42	\$ 18,062.43	\$ 18,062.43	\$ 18,062.42	\$ 18,062.42
12	Debt Service - New	\$ -	\$ 35,877.00	\$ 35,877.00	\$ 114,627.00	\$ 114,627.00	\$ 114,627.00	\$ 114,627.00
13	Total Debt Service	\$ 18,062.42	\$ 53,940.00	\$ 53,939.42	\$ 132,689.43	\$ 132,689.43	\$ 132,689.42	\$ 132,689.42
14a	Asset Replacement Costs							
14b	Rate Financed Capital Costs	\$ 25,000.00	\$ 142,000.00	\$ 135,000.00	\$ -	\$ -	\$ -	\$ -
14c	Total Financed Capital Costs	\$ 25,000.00	\$ 142,000.00	\$ 135,000.00	\$ -	\$ -	\$ -	\$ -
15	NET INCOME (LOSS) FROM OPERATIONS	\$ 117,777.33	\$ (18,552.04)	\$ (8,113.25)	\$ 51,471.96	\$ 54,702.12	\$ 57,825.13	\$ 62,269.19
16	PLUS: Opening Cash Balance	\$ (73,000.00)	\$ 44,777.33	\$ 26,225.29	\$ 18,112.04	\$ 69,584.00	\$ 124,286.12	\$ 182,111.25
17	Ending Cash Balance (Before Reserves)	\$ 44,777.33	\$ 26,225.29	\$ 18,112.04	\$ 69,584.00	\$ 124,286.12	\$ 182,111.25	\$ 244,380.44
RESERVES								
18	Dedicated Landfill Reserve	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
19	ENDING CASH BALANCE AFTER RESERVES	\$ 44,777.33	\$ 26,225.29	\$ 18,112.04	\$ 69,584.00	\$ 124,286.12	\$ 182,111.25	\$ 244,380.44
21	CUMULATIVE REVENUE & RESERVE DEFICIENCY (Line 19 divided by line 9)	0.14	0.07	0.05	0.15	0.27	0.39	0.52
22	DEBT SERVICE COVERAGE (Line 10 divided by Line 13)	7.90	2.29	2.35	0.39	0.41	0.44	0.47